

## Energy Efficiency Services – *Haynes International Inc., Kokomo IN*



TAP's Energy Efficiency Services team has worked on **228** projects around the state training **420** employees on how to lower their energy usage and costs

"The collaboration with Purdue has provided us with the tools to identify and achieve our reduction goals. We have been extremely pleased with the level of support provided by the Purdue/TAP Energy Efficiency Services. The training sessions have been very informative and we have been able to apply that knowledge to our current plant operations and to identify a number of potential energy savings projects."

*- Greg Morrow, Environmental Manager  
Haynes International Inc.*

■ *As a leading developer, manufacturer, and marketer of high-performance alloys for use in corrosion and high-temperature applications, Haynes International Inc. secures annual revenues of approximately \$560 million.*

*In 2007, Haynes spent \$9.5 million on natural gas and \$5 million on electricity for the Kokomo operations, and like other energy-intensive manufacturers, needed to explore ways to reduce energy consumption.*

*Working with TAP and the Energy Efficiency Practitioner Training program, Haynes implemented a five-person Energy Savings Team to identify and implement energy savings projects that have saved the company approximately \$18,000 in natural gas costs in just three months. Haynes expects to see natural gas cost savings of nearly \$360,000 annually upon the completion of all the EES projects.*



**BY THE NUMBERS:**  
How TAP worked for Haynes International Inc.

■ *We have saved \$18,000 total in natural gas costs in three months since working with TAP, with annual savings expected to be in the neighborhood of \$360,000.*

